




Caroline Clouter

Visual Arts Undergraduate Student

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Offering progressively responsible sales experience with industry companies. Natural leader with proven record of exceeding sales targets and driving customer service excellence. Skilled in training and mentoring new associates on methods and techniques to build customer retention and boost loyalty. Passionate about helping customers and delivering top-notch experiences in every interaction.



Skills

- Relationship building
- Sales training
- Adapt to diverse groups
- Problem-solving skills
- Social perceptiveness
- Exceptional customer service
- Visual Art Creation
- Centrifuge experience
- Sample testing
- Laboratory experiments
- Adaptability
- Photographic editing
- Composition
- Merchandise Display
- Art history
- 2D design



Work History

- **Sales Associate**

TJ Maxx, TJX Companies, Hudson, MA

- Prepared merchandise for sales floor by pricing or tagging.
- Engaged with customers to effectively build rapport and lasting relationships.
- Helped customers locate products and checked store system for merchandise at other sites.
- Solved customer challenges by offering relevant products and services.
- Organized racks and shelves to maintain store visual appeal, engage customers and promote specific merchandise.
- Provided positive first impressions to welcome existing, new and potential customers.
- Boosted sales by conferring with customers to evaluate purchase requirements and recommend best-fit company offerings.
- Maintained customer satisfaction with quick and professional handling of product returns.
- Increased sales by offering advice on purchases and promoting additional products.
- Developed, marketed and sold full range of products and support services.

Aquarium Research Assistant

Roger Williams University, Bristol , RI

- Validated incoming data to check information accuracy and integrity while independently locating and correcting concerns.
- Assisted with daily maintenance of the marine lab.
- Learned proper aquatic animal husbandry techniques.
- Provided daily care for the marine organisms inhabiting the lab.

Summer Camp Counselor

Hudson Recreation Department, Hudson, MA

- Led groups of children safely through variety of camp activities.
- Implemented camp activities fostering physical, social and emotional growth.
- Supported children by actively listening and offering encouragement.
- Worked with children of varying age, interest, skill and developmental levels.
- Planned painting, drama productions and ceramics in preparation for rainy days or stormy weather.
- Organized and guided group activities by leading, coaching and participating with campers.
- Resolved conflicts that arose between campers by an open dialogue.
- Kept track of allergies and dietary restrictions, verifying correct meals and snacks were given to campers.

2018-09 - 2019-01

2017-06 - 2017-08

- Supervised camper activities to address behavioral issues and promote fun, safety and inclusivity.



Education

- **High School Diploma**

Hudson High School - Hudson, MA

- **Bachelor of Arts: Visual Arts, Marine Biology**

Roger Williams University - Bristol, RI



Accomplishments

- Receiving High Deans list, Fall 2021

Selected artist for Human Faces and Figures Gallery, Las Lagunas Art Gallery

Organized school art exhibition

2014-08 - 2018-06

2018-08 - Current